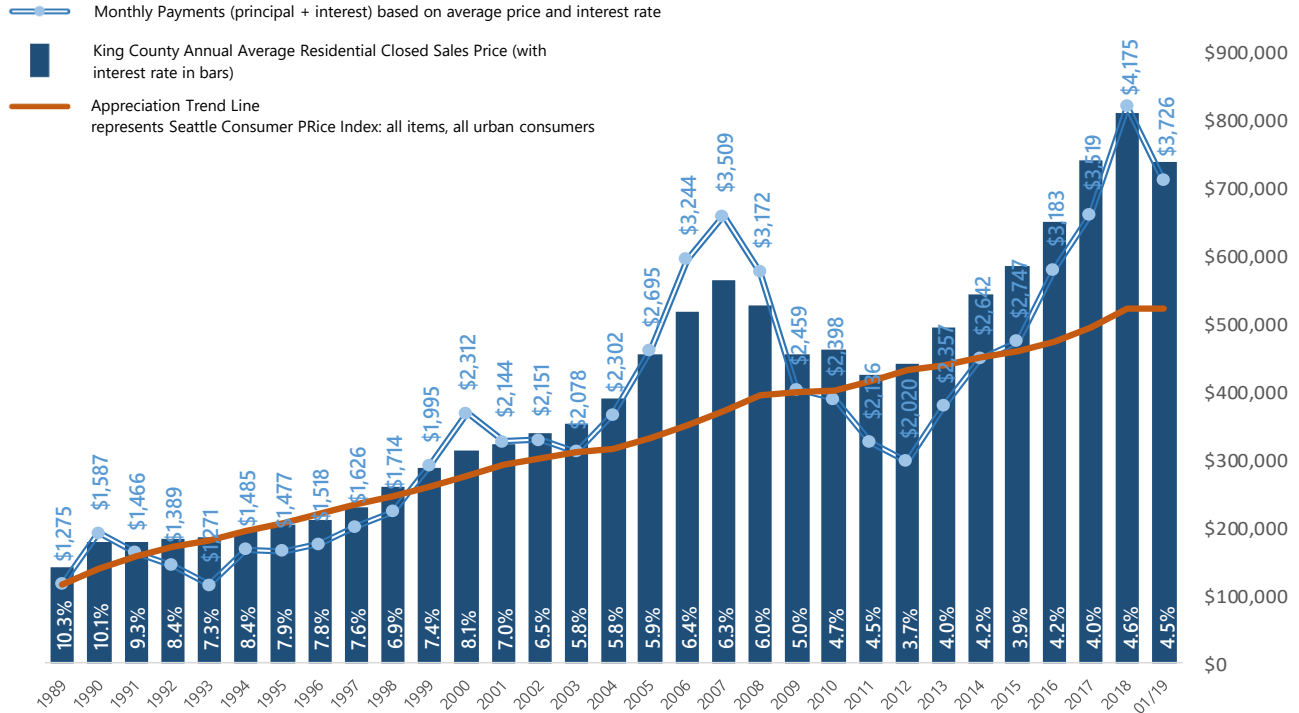


## Monthly Payments Vs. Appreciation Trendline King County (RESIDENTIAL ONLY)



### Seattle (All Areas)

#### RESIDENTIAL & CONDOMINIUM

#### The Cost of Waiting a Year

King County	Median Price	Rate 30-Year-Fixed	P&I Principal & Interest
January, 2019	\$640,000	4.46%	\$3,228
January, 2018	\$700,000	4.03%	\$3,354
	<b>-\$60,000</b>	<b>0.43%</b>	<b>-\$126</b> Per Month <b>-\$1,517</b> Per Year

#### Sales Price to List Price based on Market Time

Market Time (DOM)	Median SP to Original LP %	Median SP to Last LP %	Total Units	% of Total
< 15	100.0%	100.0%	151	32.2%
15 - 30	97.7%	98.2%	69	14.7%
31 - 60	94.5%	96.8%	102	21.7%
61 - 90	91.8%	97.6%	81	17.3%
90+	88.9%	97.2%	66	14.1%
<b>Totals</b>			<b>469</b>	<b>100.0%</b>