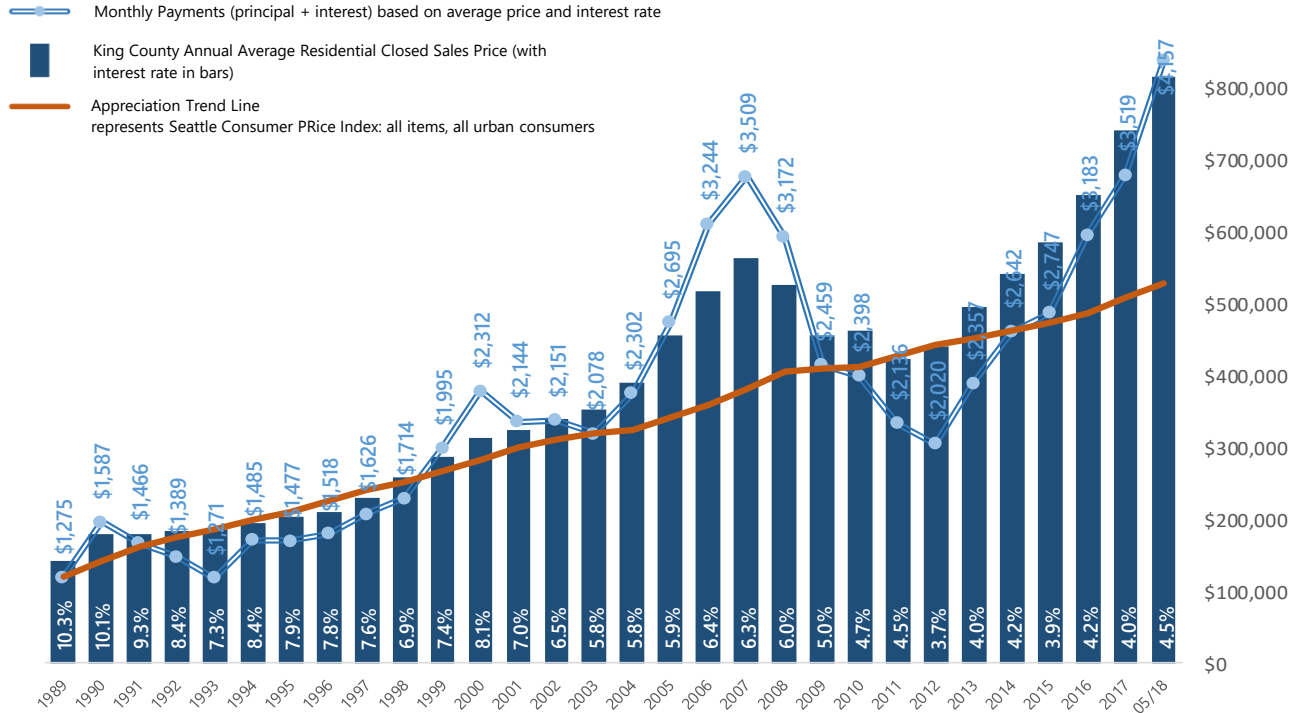


Monthly Payments Vs. Appreciation Trendline King County (RESIDENTIAL ONLY)



Seattle (All Areas)

RESIDENTIAL & CONDOMINIUM

The Cost of Waiting a Year

King County	Median Price	Rate 30-Year-Fixed	P&I Principal & Interest
May, 2018	\$759,500	4.54%	\$3,866
May, 2017	\$650,000	4.01%	\$3,107
	\$109,500	0.53%	\$759 Per Month \$9,113 Per Year

Sales Price to List Price based on Market Time

Market Time (DOM)	Median SP to Original LP %	Median SP to Last LP %	Total Units	% of Total
< 15	106.2%	106.0%	836	83.1%
15 - 30	97.6%	100.0%	92	9.1%
31 - 60	96.8%	99.3%	52	5.2%
61 - 90	93.5%	97.8%	12	1.2%
90+	90.5%	96.9%	14	1.4%
Totals			1006	100.0%