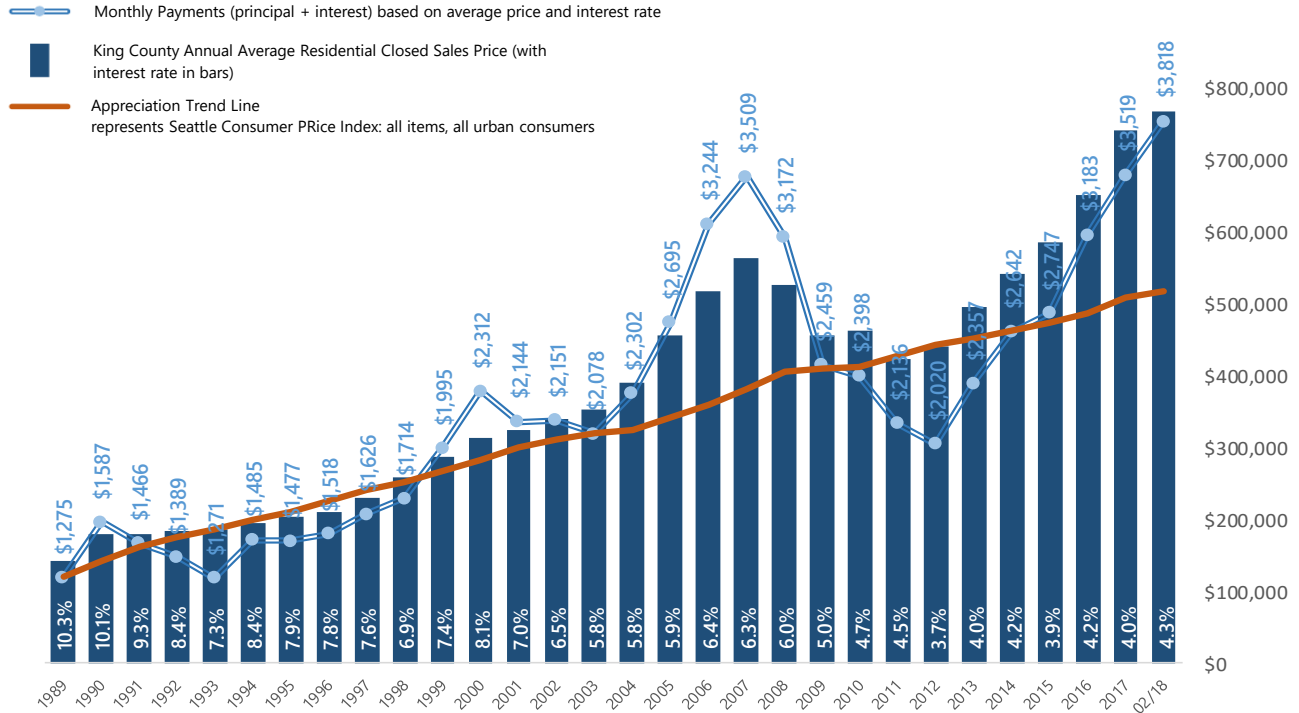


## Monthly Payments Vs. Appreciation Trendline King County (RESIDENTIAL ONLY)



### Seattle (All Areas)

#### RESIDENTIAL & CONDOMINIUM

#### The Cost of Waiting a Year

King County	Median Price	Rate 30-Year-Fixed	P&I Principal & Interest
February, 2018	\$714,000	4.33%	\$3,546
February, 2017	\$620,000	4.17%	\$3,021
	<b>\$94,000</b>	<b>0.16%</b>	<b>\$525</b> Per Month <b>\$6,299</b> Per Year

#### Sales Price to List Price based on Market Time

Market Time (DOM)	Median SP to Original LP %	Median SP to Last LP %	Total Units	% of Total
< 15	109.3%	109.4%	439	80.7%
15 - 30	99.7%	99.7%	36	6.6%
31 - 60	98.0%	99.3%	23	4.2%
61 - 90	94.6%	97.6%	19	3.5%
90+	92.3%	97.7%	27	5.0%
Totals			544	100.0%