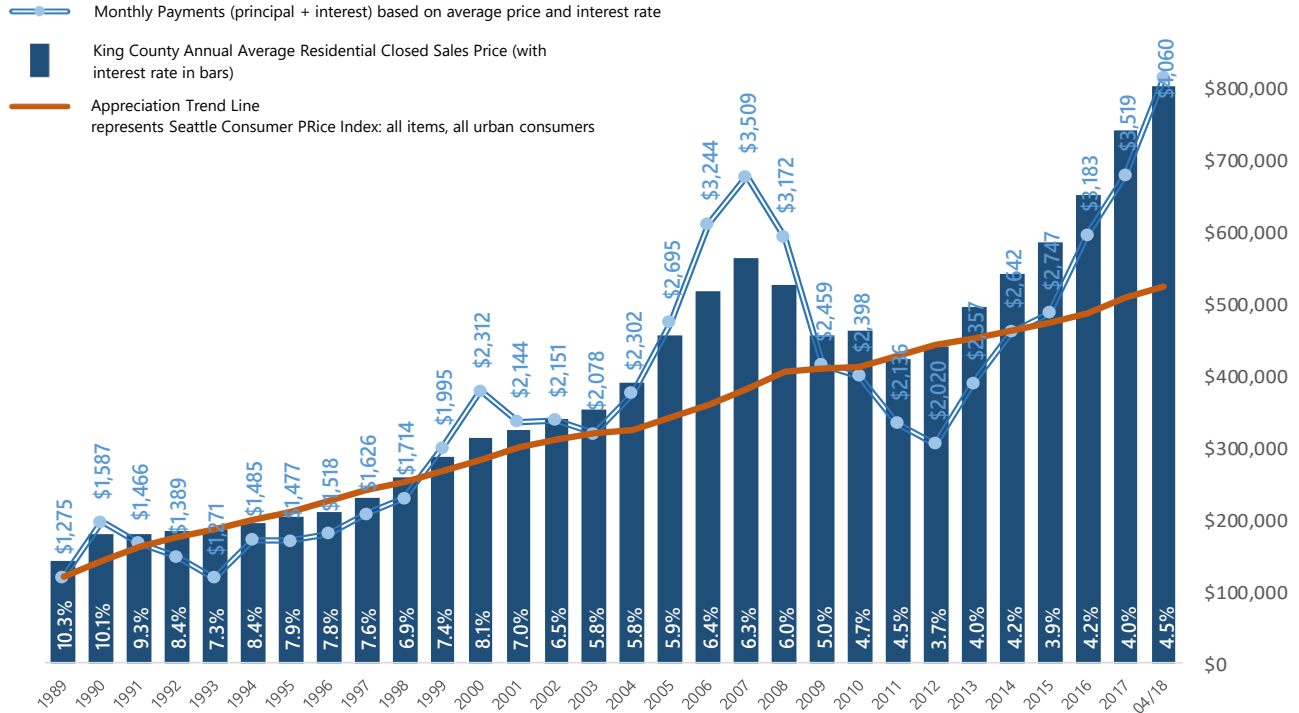


Monthly Payments Vs. Appreciation Trendline King County (RESIDENTIAL ONLY)



Seattle (All Areas)

RESIDENTIAL & CONDOMINIUM

The Cost of Waiting a Year

King County	Median Price	Rate 30-Year-Fixed	P&I Principal & Interest
April, 2018	\$750,000	4.47%	\$3,787
April, 2017	\$660,000	4.05%	\$3,170
	\$90,000	0.42%	\$617 Per Month \$7,401 Per Year

Sales Price to List Price based on Market Time

Market Time (DOM)	Median SP to Original LP %	Median SP to Last LP %	Total Units	% of Total
< 15	107.9%	107.7%	736	84.3%
15 - 30	97.9%	98.8%	68	7.8%
31 - 60	96.0%	99.7%	42	4.8%
61 - 90	95.9%	99.1%	6	0.7%
90+	95.0%	98.6%	21	2.4%
Totals			873	100.0%